

## IMPRESSION OF VIETNAM -08 Days

Greetings from Leisure Club - Holidays  
(B2B and B2C travel agent for outbound travel)

Thank you for your holidays plan requirement. I am replying to your query as per my best knowledge & understanding. In case you still remain unsatisfied with the reply, please feel free to call us Santosh (+91 9422638006) Or Sonia (+91 8806629967) We will be more than glad to assist you. We have a clear focus on providing guests with the experience of a lifetime and planning trips simply for 'leisure'.

**Status: Quote: Wed, 12 Nov 2025**

KIND ATTN : DEAR GUEST  
FROM : SANTOSH SHIRSATH / LEISURE CLUB HOLIDAYS, NASHIK (+91 9422638006)

Dear Sir,

Thank you for giving us the opportunity to offer you the quote based on your request.

### About Us

Since the Leisure Club Holidays has been introduced, it has been handling both outbound as well as domestic tours, whether it is a completely custom-made tour or a readymade. Leisure Club Holidays promotes the tourism culture of innovation and specializes in introducing new concepts in the market. Our team members have travelled to many places, gained unique insights about those places and hence we now recommend their travel to our clients. Being avid travellers themselves, they combine their intuitive knowledge with the clients to provide them with the most suitable tour packages.

### OVERVIEW OF PACKAGE:

- ❖ **Name of Package:** Impression of Vietnam- 8 Days
- ❖ **Routing:** Hanoi (2 nights)/Ha Long Bay (1 night)/Danang (2 nights)/Ho Chi Minh City (2 nights)
- ❖ **Duration:** 07 Nights and 08 Days
- ❖ **No Of Travellers:** 02 /04/06 Adults
- ❖ **Travel Date:** Valid till 31 Dec 2025 (Excluding Christmas and year end period)

### Travel Itinerary:

#### Day 1: Arrival Hanoi Vietnam

Our English-speaking guide will meet and welcome you at Noi Bai international airport.

Transfer you to your hotel to check in and take a rest.

Note: Check in time 14:00

Inclusion: Private airport transfer, pick up guide, hotel

**Your arrival flight should be landed after 14:00**

#### Day 2: Hanoi full day city tour (B)

Depart at 9:00 AM from your hotel. We begin our day by visiting Uncle Ho at the Ho Chi Minh Mausoleum and residential grounds learning about his great life (from outside). Next stop is the nearby Temple of Literature, the site of Vietnam's first University.

In the afternoon, we visit Dong Xuan Market then take a walk around HoanKiem Lake, Ngoc Son Temple and Hanoi's fascinating Old Quarter. This is your chance to be in the midst of typical Hanoian life and Vietnamese culture. Back your hotel and free for dinner and stay overnight in Ha Noi.

Inclusion: Private transfer, guide, entrance fee, breakfast, hotel

#### Day 3: Hanoi – Ha Long, welcome on the boat (SIC) (B/L/D)

Departure for Ha Long Bay is around 8:00 AM in a shared van (about 4 hours) from your hotel. Arrive at the port around noon. Welcomed on board, you are taken to your cabin before the trip briefing. You enjoy a fresh and local seafood lunch

while cruising to explore the magic Ha Long Bay. Stop for a swim and visit the mysterious cave. Relax at our secluded island-beach. Later you return back to the boat just in time to watch the beautiful sunset from the top deck before enjoying the bay's freshest seafood dinner. Overnight on the cruise.

**Note: The final cruise itinerary is subject to change based on each cruise's program.**

Inclusion: Shared transfer, guide on boat, entrance fee, boat / junk, all meals, permits.

**Day 4: Explore Bai Tu Long Bay – Hanoi – Da Nang (B,Brunch)**

Early risers can enjoy the sunrise and the quiet breath-taking beauty of Bay's landscape with towering limestone. You have breakfast at around 8:00 AM before our short rowboat by the locals of the bay. Have brunch on the boat as we slowly cruise back to boat pier. Hit the road back to Ha Noi.

**Note: The final cruise itinerary is subject to change based on each cruise's program.**

Upon arrival Ha Noi center, our driver picks up and transfers to Hanoi airport for flight to Da Nang. On arrival, pick up and transfer to your hotel (20 minutes) for check in and have free time in the evening. Stay overnight in Danang.

Inclusion: Shared transfer for the cruise journey, private airport transfer, guide on boat, entrance fee, boat / junk, breakfast, lunch, hotel.

**Day 5: Ba Na hill – Golden Bridge full day (B)**

Have breakfast at your hotel. 8:00AM Transfer to Ba Na hills (35km from Danang center) and get on the Sunworld Cable Car which gains 5 world scores to Ba Na hills station. Stop at By Night station to visit Vong Nguyet hills, Linh Ung Pagoda, The Old Villas of French. Continue moving up by cable car to the Nui Chua Mountain – the top of Ba Na range, visiting Nghinh Phong top, Le Nim Villas, Orchid Garden... Experience hill climbing train (first and unique funicular in Vietnam) and visit the flower garden Le Jardin D'amour and Linh Ung Pagoda. Enjoy a walk across the famous Golden Bridge and admire the panoramic view over the area of mountain and lush trees. Have lunch by your own choices. After lunch, free for joining games in Fantasy Park – the third biggest indoor games zone in Vietnam with a series of interesting games: 4 – 5D film, skiver, the death race, dinosaur park... Around 5pm, return to your hotel.

**Kindly note: Entrance fares exclude WOW Pass, 10D Movie, Alpine Coaster, Wax Museum, Debay Wine Cellar, Teddy bear grips, coin games and Fantasy Park indoor sports.**

Overnight in Danang.

Inclusion: Private transfer, guide, entrance fee, breakfast, hotel

**Day 6: Da Nang – fly to Ho Chi Minh (B)**

Breakfast at your hotel. Depending on your flight time, our driver will pick you up from your hotel and transfer to the Da Nang airport for flight to Ho Chi Minh.

Upon arrival in Ho Chi Minh, meeting our driver and transfer to the hotel for check in. Overnight in HCM.

Inclusion: Private airport transfer, breakfast, hotel

**Your flight from Danang to Ho Chi Minh should be landed after 14:00**

**Day 7: Cu chi tunnels - Ho Chi Minh city tour full day (B)**

Get started at 8:30 AM from your hotel venturing out to the Cu Chi countryside. See what life was like for the guerrilla warriors who lived and fought underground during the war. Crawl through 50 m of the 200 km tunnel system below. This morning you also pay a visit to a rice paper workshop.

In the afternoon see the real HCM City through the eyes of a local. Visit the bustling Cho Lon market and a hidden Chinese pagoda, the Notre Dame Cathedral, the historic Central Post Office, and City Hall. We drop you off at your hotel around 5:30 PM

Inclusion: Private transfer, guide, entrance fee, water, breakfast, hotel.

**Day 8: HCMC departure (B)**

Breakfast at hotel. Depending on your flight you may have some more time for shopping. Then we transfer you without guide to the airport for your flight home. Goodbye, and hope to see you again soon!

**DEPARTURE FLIGHT:**

Inclusion: Private airport transfer, breakfast.

**COSTS (₹INR): For private tour and group tour for Ha Long Bay with twin/double sharing room****Note:**

- Price valid from Oct to Dec 2025
- Surcharge during holiday (Christmas, New Year's eve...) will be applicable. Please contact our team for more information.

Group size	2-3 pax	4-5 pax	6-8 pax	9-10 pax	S.S
Cost per person for 3 stars hotels	88320.00	76912.00	73048.00	69092.00	55476.00
Cost per person for 4 stars hotels	95588.00	84180.00	80316.00	76268.00	62652.00
Cost per person for 5 stars hotels	106076.00	94668.00	90804.00	86848.00	73232.00

**Accommodation: 3-star**

Places	Hotel
Ha Noi	La Dolce Vita Hotel
Ha Long	Royal Palace Cruise
Danang	Sepon Blue Hotel
Ho Chi Minh	Happy Life Green Hotel

**Accommodation:4-star**

Places	Hotel
Ha Noi	Muong Thanh Grand Hanoi Centre Hotel
Ha Long	Verdure Lotus Cruise
Danang	Yarra Ocean Suites Da Nang Hotel
Ho Chi Minh	Happy Life Grand Hotel

**Accommodation:5-star**

Places	Hotel
Ha Noi	Grand Vista
Ha Long	La Casta Cruise
Danang	DLG Da Nang Hotel
Ho Chi Minh	Grand Saigon Hotel

**INCLUSIONS & EXCLUSIONS:**

Inclusions	Exclusions
<ul style="list-style-type: none"><li>❖ Accommodation based on twin/double sharing room</li><li>❖ Private air-conditioned vehicle with private driver as mentioned itinerary</li><li>❖ Local English speaking guide as mentioned itinerary</li><li>❖ Meals as mentioned (B = breakfast; L = lunch with set menu; D = dinner with set menu) with food only, drinks are not included.</li><li>❖ SIC tours as mentioned</li><li>❖ Travel Insurance</li><li>❖ Visa</li><li>❖ Tips</li><li>❖ Internal Airfare (Domestic)</li><li>❖ Entrance fee to the mentioned itinerary</li><li>❖ Bottled water for the touring day (500ml/bottle/pax/day) provide on the car/coach</li><li>❖ <b>Please see inclusive items listed after each day.</b></li></ul>	<ul style="list-style-type: none"><li>❖ International Flight</li><li>❖ Early check in/Late check out</li><li>❖ Beverages, any drinks during meals/on cruise</li><li>❖ Personal expenses</li><li>❖ Surcharge in peak season (Christmas, New Year, Lunar New Year, etc.)</li><li>❖ Others not mentioned in the written details above.</li></ul>

## **COST, INCLUSION & EXCLUSION**

- ❖ Costs: are NET and other surcharges might be applied such as Christmas, New Year eve, and Tet holidays or the changes of the tour programs or timing.
- ❖ Inclusion: See inclusive items listed after each day.
- ❖ Exclusion: drinks, personal expenses and other not mentioned in the written details above.
- ❖ Tips are compulsory 3\$ per person per day (included)

## **TOUR TIME & ACTIVITIES**

**Daily working hours:** We work for 8 hours a day starting from 8:30 am to 5:30 pm. Any activities out of this time frame must be informed to us 1 day before and will occur surcharges.

**Daily tour times:** Please note that we will stick to the agreed time written above, any changes to the departure times or finishing times must be informed to us the day before departure and we will confirm if these changes are possible.

**Your late departure:** We suggest you to leave on time everyday so that it won't affect to the sites to see and other activities afterward, if you leave later than the written time;

(1) you will certainly have a shorter visiting time.

(2) you will have to cut some of the sightseeing places.

(3) you may have to pay extra.

**Your change of activities:** Should you wish to change the site to visit or other activities, please inform us a day before. Please kindly note that changes can be yes or no, depending on lots of factors. And if yes, extra charges can be applied to changes (extra time, extra activities, different services), e.g tour guide and driver working more than the confirmed hours or we have to use different transfers or different routes.

**Late arrival / flight delayed:** If your flight is delayed or changed, please PHONE your travel consultant in charge of your booking (mobile phone) as soon as you have this news from the airlines so that we can adjust the pickup as well as other services accordingly.

If you inform us late and we can not change the services for you, you will have to pay for all the extra services such as the extra pick up.

## **Unused services:**

There is no refund or exchange that can be made for unused services not utilized by your tour member or due to your late arrival without proper notice well in advance.

## **ACCOMMODATION**

Check-in time of hotel is normally after 14:00 and check out time before 12:00 pm

Notes: Hotel/cruise can be changed to a similar standard, depending on the availability.

## **FOOD**

If you have any allergies, special requests or if you are on a special diet please let us know well beforehand, we can not cancel / amend the booking within a day.

## **PRIVATE TRANSFERS:**

The private transfer on tours for your own group and not shared with others, but is limited to predetermined routes and adhering to specified time slots as agreed upon in the itinerary. This means that although you will have a private transfer, you won't have the freedom to deviate from the planned routes or make unscheduled stops. Instead, you will need to follow the designated itinerary and adhere to the agreed-upon schedule, otherwise surcharge will be applied.

Airport transfer time:

Due to the traffic situation, we will need 2.5 hours for domestic flight and 3.5 hours for the international one.

## **WHAT TO BRING**

Passport, sun block, sunglasses & hat, insect repellent, small VND notes for buying drinks. *Please note that you are responsible for your personal belongings, we are not responsible for any loss or damage happening during the tour with us.*

## **CHILDREN POLICY**

- Child under 2 (sharing the same bed with parent): Free of charge
- Child from 2-5 years old: 50% price of adult in case sharing the same bed with parent and 75% price of adult in case using an extra bed
- Child from 6-10 years old: 75% price of adult in case sharing the same bed with parent and 100% price of adult in case using an extra bed
- Child from 11 years old: counted as adult and will have an extra bed

## Terms and Conditions:

**Note:** Airfare always flexible and subject to availability, it will be change at the time of booking.

### INFORMATION :

- ❖ Rates may change during festivals or peak season (i.e. New Year, Holi, Diwali, Long Weekends etc.).
  - ❖ Christmas & New Year Gala Dinner charges will be according to Hotel Policies.
  - ❖ Similar hotels will be given in case selected hotels are sold out/ under maintenance/ have service issues.
  - ❖ Free stay facilities for Children below 2 years in a parent's room without extra bed and meals.
  - ❖ Milk/Meal Charges for infants or children below 2 years are directly payable at a hotel.
  - ❖ Check in time will be 14:00 noon and early check-in will be subject to availability and an extra charge applies.
  - ❖ Children between 3-12 Years & Adults (Above 12 yrs.) will cost extra according to company's policies.
  - ❖ Adventure activities will be on your own expenses and subject to weather conditions as per Govt Policies.
- "As per the current situation of Covid19, kindly follow proper protocols regarding your safety and the safety of others while holidaying with us. Your cooperation is highly appreciated."

### COSTING NOTES:

- ❖ Any changes, upgrades and add-ons may attract additional cost.
- ❖ Hotel have the right to recover a fair amount if child/children age is informed wrong to the company.
- ❖ Prices for early check in, late check out, rooms for fresh up or any upgrade in room category will cost extra according to hotel policies.
- ❖ Hotels may apply extra cost for using games room, disco, spa, gym or any other amenities. also, amount paid for the room doesn't include room heater charges, mini bar, telephone bills etc. the amount for these services will be directly paid at hotel.
- ❖ Vehicle will be used according to the above itinerary. for extra timings or off route destination extra cost will be levied.
- ❖ No refunds will be given in case of missed or unused services – meals, sightseeing, transfers, entry ticket, permits or any other service.
- ❖ Guests will solely be responsible to bear the penalty charges for inconveniences caused by them during the tour. this includes any damage done to hotel property or vehicle, carrying out prohibited activities, conflicts with other people or any similar disruptions.
- ❖ Extra cost may be charged due to natural calamities/political disturbances/ new orders passed by government/risks to lives or any other situations over which company has no control.
- ❖ Freebies and discounts offered by Leisure club holidays are for limited time only. after that regular rates / inclusions will be applicable. thus, guests are advised to book their package before the cut off dates.

### Tour Package Policies & Service Notes (For Guests)

Travelling to places is an investment of lifetime memories and Leisure Club Holidays truly understands that. Thus, to maintain transparency and get the best experiences, we strongly advise all our guests to read the below terms and conditions carefully. Enjoy our informative reading!

### General Policies

- ❖ All our packages are customizable except Fixed Departures.
- ❖ Guests are requested to have every discussion in written as verbal communications will not be entertained. The packages offered by Leisure Club Holidays can be customized according to the guest's wish.
- ❖ Guests can avail only those services as mentioned in the booking voucher.
- ❖ Check-in & Check-out time will be according to Hotel Policy. Early check-in and late check-out will be subject to availability.
- ❖ In every package, base category rooms will be reserved in hotels unless specified by executives.
- ❖ Meal timings must be followed as per instructed time by the hoteliers. Packages booked with meal plans will have a Fixed Menu (Buffet or in case in Room Service).
- ❖ Transfers must be followed as per instructed time by the transporters.

### Leisure Club Holidays Tour Package Policy

- ❖ Flights, trains, stay arrangements, sightseeing, adventure activities or similar services will be subject to ideal weather conditions or season period.
- ❖ Any complimentary services (if not provided) cannot be claimed in form of cash or alternative services.
- ❖ For No Shows or any un-availed service, Leisure Club Holidays shall not be responsible. This includes missed flights, meals, transfers or any other booked services. For alternative arrangements extra cost will be levied.
- ❖ Due to geographical differences, few places may not have as lavish facilities as developed tourist destinations. In such places, Hotels are categorized on the basis of location, services and costing and not as 3 Star, 4 Star and so on. Vehicle types are limited and may not be of latest models. General infrastructure such as hospitals, petrol pumps, ATMs etc. may also be missing. Guests are requested to be well-prepared for such destinations in advance.
- ❖ Leisure Club Holidays shall not be responsible for any delays or cancellations due to Heavy Traffic Jams, blocked roads, technical faults, strikes, natural disasters or any unforeseen event. Such situations may also demand extra services with extra cost.
- ❖ Please notify about your complaints or claims within 7 days of 'See Off' dates as beyond this period issues may not be promptly resolved.

#### **Documents Note**

- ❖ Screenshots of identity proof and payment receipt are required in order for the confirmation letter to be released.
- ❖ Guests are advised to read the confirmation voucher carefully and approve it within 24 hours of issuance. Any errors/changes shall not be entertained afterwards.
- ❖ Kindly carry Confirmation Voucher, ID Proof, Volvo Tickets, Flight Tickets, Permits, Visa, Passport etc. depending upon the package type, destination and inclusions. These documents are mandatory during check-in/check-out procedures.
- ❖ Few adventure activities may require you to sign an 'Indemnity Bond'. In such scenarios, Leisure Club Holidays will not hold any liabilities.

#### **Payment Policy**

- ❖ For packages 50% advance payment of the total package cost must be deposited as an advance in our company's account to confirm the package. Remaining 50% on prior to 30 days of arrival date.
- ❖ According to hotel policy, especially in 4\* and 5\*, International Packages, Andaman & Nicobar Islands, Train & Flights – 100% Advance payment is required for booking confirmation.

#### **Cancellation Policy**

- ❖ All the cancellations must be communicated in written. Token amount is non-refundable in any cases.
- ❖ 25% of the total amount + 05% gst will lose once we cancel any booking before 30 days to arrival.
- ❖ 100% Cancellation charges will be levied for bookings cancelled within 30 to 01 days of travel date or No-show scenarios.
- ❖ No refunds will be given in case of missed or unused services. This includes Flights, Trains, Hotel stays, meals, sightseeing, transfers, entry tickets, permits or any other Leisure Club Holidays services.
- ❖ Leisure Club Holidays have the right to cancel your Invoice due to insufficient Advance Amount i.e. 50% of the total Tour Package Cost.
- ❖ In case clients are suspected to indulge in any kind of illegal activity or violent behavior, Leisure Club Holidays will immediately stop the services while holding all the refunds.

#### **Cancellation due to force Majeure Situations**

- ❖ Under force Majeure Situation, Leisure Club Holidays reserves the right to Cancel, partly cancel and/or reschedule the tour considering safety and betterment of the Guests. Leisure Club Holidays will issue non-encashable Credit Note after deducting actual charges towards rescheduling and others such as Air, VISA, hotels etc.
- ❖ Leisure Club Holidays will request suppliers for assisting in postponement of tour & guest can join the next possible date of same tour product. Guests are required to pay additional Cost, if applicable.
- ❖ In case of force majeure event, Leisure Club Holidays cancel the tour and if payments already been made to their respective suppliers then Leisure Club Holidays reserves right to refund as & when they receives the same from the respective airlines/land suppliers in their bank account subject to actual cancellation.

#### **Rescheduling of tour due to Uncontrollable factors:**

- ❖ Leisure Club Holidays reserves the right to reschedule the tour and/or change the itinerary due to uncontrollable factors such as change in airline schedules, suspension or discontinuation of services by suppliers, major event at the visiting destinations affecting route of transport etc. No refund is applicable in uncontrollable situations and guest have to abide by the new schedule / Itinerary
- ❖ Guest is required to pay additional cost due to delay in flight or cancellation of flight or missed the flight , missing the connecting flight during travel as the case may be. Guests are free to book their own tickets & refund will be processed as per contract between Leisure Club Holidays and Airline. Once Air tickets are released as per request of guest, Leisure Club Holidays will not be responsible for new booking & guests will require to join group at their own cost & consequences.
- ❖ Fine, penalties or any such payments arising due to not meeting with the requirements of any airport or government authorities including Passport or Visa documents, court orders are responsibilities of guests and to be paid by the guest.

#### **Refund :**

Refund policies vary, but common terms include non-refundable fees, cancellation fees that increase closer to the departure date, and specific rules for different service types like flights, hotels, or special packages. Policies often state that cancellations must be in writing, and some services may be entirely non-refundable under certain conditions. Refunds for approved cancellations are typically processed after applicable charges are deducted and can take several business days to a few weeks. Some services, like convenience fees charged at booking or special, non-refundable tour packages during peak event periods, may not be refunded at all.

#### **Prepone / Postpone Policy**

- ❖ All amendments must be communicated in written.
- ❖ To prepone/postpone the tour, please reach us 30 days prior to the journey date. Postponing & preponing your tour will attract 25% of the total tour package cost as per the non-refundable bookings.
- ❖ No changes in plan are accepted within 30 days of travel date except in cases of force majeure or political disturbances.
- ❖ In all prepone or postpone scenarios, services and costing will be subject to availability and season/ off-season time.
- ❖ The validity of 'Postponed Packages' is 1 Year from the date of booking.
- ❖ The Invoice Number allotted to you is limited transferable i.e. some services you can pass your booking to any of your friends/relatives (subject to meeting terms and conditions).
- ❖ Few service providers may apply postpone/ prepone charges even after meeting the above requirement. In such cases postpone/prepone charges will be deducted from the advance amount deposited.
- ❖ In the case of premium hotels like 4-star and 5-star, the postpone/prepone policy will completely depend on the respective hotels.

#### **Jurisdiction**

Jurisdiction of the courts and tribunals at Nashik (District Nashik of Maharashtra in India) & Goa State (India) shall have exclusive right to settle any dispute which may arise out of or in connection with the tour packages taken from Leisure Club Holidays

**THANK YOU FOR CONSULTING LEISURE CLUB HOLIDAYS FOR YOUR TRIP.**

**I HOPE THE ABOVE DETAIL IS IN ORDER AND LOOKING FORWARD TO HEARING FROM YOU!**

We trust you will find the above in order and look forward to your doing & reply. In case of any further assistance required, please feel free to be in touch with us.

**IMPORTANT:** The Quotation quoted is valid for 3 days from the date of quote, if the travel of the Guest is below then three of from the quoted date the valid quote only for quoted date and Leisure club Holidays reserves the right to change the prices depends on the availability of prices and inventory

Kindly note that names of hotels mentioned above only indicate that our rates have been based on usage of these hotels and it is not to be construed that accommodation is confirmed at these hotels until and unless we convey such

confirmation to you. In the event of any of the above mentioned hotels not becoming available we shall book alternate accommodation at a similar or next best available hotel and shall pass on the difference of rates (supplement/reduction whatever applicable)

Hope the above is in order. For further clarification, feel free to contact us.



**Thanks & Regards,**

Santosh Shirsath

**Leisure Club Holidays.**

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**YouTube:** <https://www.youtube.com/@leisureclubholidays>

**Instagram:** [https://www.instagram.com/leisure\\_club\\_holidays\\_23/](https://www.instagram.com/leisure_club_holidays_23/)

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